## Apprenticeship and Youth Mentoring Program Vermont Youth Conservation Corps

9-Feb-18

| 3 100 20                                  |                      | Full Org Budget      | Apprenticeship and Youth Mentoring Portion |                      |                      |  |
|---|----------------------|----------------------|--|----------------------|----------------------|--|
|   | VYCC 2017<br>Actual  |                      |  |                      |                      |  |
|   | (Estimated / not     | VYCC 2018            |  |                      |                      |  |
|   | Audited)             | Projected            | 2018                                       | 2019                 | 2020                 | Notes on Apprenticeship / Mentoring            |
| REVENUES                                  |                      |                      |  |                      |                      |  |
|   |                      |                      |  |                      |                      | AmeriCorps via The Corps Network and           |
| Federal - Fee-for-Service                 | \$730,054            | \$705,352            | \$353,352                                  | \$353,352            | \$353,352            | the Corporation for National Community Service |
| State - Fee-for-Service                   | \$479,307            | \$523,307            | \$48,307                                   | \$48,307             | \$48,307             | Youth in Agriculture funding                   |
| State - Fee-for-Service                   | \$473,307            | JJ25,507             | \$40,50 <i>1</i>                           | Ş40,307              | Ş40,307              | Community support for conservation             |
| Municipal Fee-For-Service                 | \$183,500            | \$238,000            | \$238,000                                  | \$238,000            | \$238,000            | projects and health care share funding         |
| Institutional Fee-for-Service             | \$405,763            | \$460,527            | \$92,500                                   | \$92,500             | \$112,500            | Hospital support for Health Care Shares        |
|   |                      |                      |  |                      |                      | Wholesale and retail sales of farm             |
| VYCC Sales / Barn Rentals / Solar         | \$196,173            | \$279,600            | \$51,499                                   | \$54,074             | \$56,778             | products                                       |
|   |                      |                      | 4  |                      |                      | 2018 secured funding from Lookout              |
| Secured Philanthropy                      |                      |                      | \$90,000                                   | \$0                  | \$0                  | Foundation and National Life                   |
| Vermont Funds Needed to Increase Capacity |                      |                      | \$494,625                                  | \$744,900            | \$759,206            | Requested to increase impact                   |
| VYCC Annual Fund                          | \$1,077,532          | \$1,203,074          | \$663,918                                  | \$953,918            | \$1,153,918          | Private and corporate support                  |
| Net Revenue                               | \$3,072,329          | \$3,409,860          | \$2,032,201                                | \$2,485,051          | \$2,722,061          |  |
|   |                      |                      |  |                      |                      |  |
| # of Corps Member Weeks                   | 1992                 | 1949                 | 1084                                       | 1344                 | 1484                 |  |
| # of Crew Weeks                           | 295                  | 330                  | 176  | 216                  | 244                  |  |
| Community Crew Members (High School)      | 106                  | 137                  | 137  | 137                  | 144                  |  |
| Adult Pre-Apprentice Program Members      | 0                    | 0                    | 13   | 26                   | 31                   |  |
|   |                      |                      |  |                      |                      |  |
| EXPENSES                                  |                      |                      |  |                      |                      |  |
| Program Expenses                          |                      |                      |  |                      |                      |  |
| Corps Member Wages                        | \$490,146            | \$611,990            | \$398,198                                  | \$493,707            | \$545,135            |  |
| Corps Member FICA                         | \$37,496             | \$46,817             | \$30,462                                   | \$37,769             | \$41,703             |  |
| Crew Leader Labor                         | \$365,212            | \$418,333            | \$247,791                                  | \$304,107            | \$343,529            |  |
| Crew Leader FICA                          | \$27,939             | \$32,002             | \$18,956                                   | \$23,264             | \$26,280             |  |
| Worker's Compensation Other Benefits      | \$42,768<br>\$12,403 | \$51,516<br>\$14,940 | \$64,599<br>\$20,108                       | \$79,781<br>\$24,931 | \$88,866<br>\$27,528 |  |
| Transportation                            | \$205,841            | \$198,584            | \$79,676                                   | \$92,895             | \$104,937            |  |
| Communications                            | \$76,483             | \$67,402             | \$22,271                                   | \$27,333             | \$30,876             |  |
| Field Supplies                            | \$153,979            | \$189,792            | \$185,979                                  | \$230,587            | \$254,606            |  |
| Food                                      | \$94,823             | \$121,627            | \$56,512                                   | \$70,066             | \$77,365             |  |
| Uniforms and Outerwear                    | \$2,980              | \$18,746             | \$9,377                                    | \$11,152             | \$14,211             |  |
| Equipment                                 | \$61,410             | \$62,789             | \$24,479                                   | \$30,042             | \$33,936             |  |
| Misc                                      | \$76,542             | \$192,893            | \$42,195                                   | \$51,785             | \$58,498             |  |
| Variable Crew Cost                        | \$1,648,021          | \$2,027,432          | \$1,200,604                                | \$1,477,420          | \$1,647,470          |  |
|   | *                    |                      | 4  |                      | 4                    |  |
| Program Coordination and Design           | \$621,454            | \$629,484            | \$236,380                                  | \$290,102            | \$327,708            |  |
| Program Manager *New Hire                 | ć124.222             | 6154.752             | \$25,530                                   | \$51,060             | \$52,592             |  |
| Program Support                           | \$134,332            | \$154,752            | \$189,683                                  | \$235,179            | \$259,676            |  |
| Total Direct Costs                        | \$2,403,807          | \$2,811,668          | \$1,652,196                                | \$2,053,761          | \$2,287,446          |  |
| Indirect Costs                            | \$571,144            | \$565,708            | \$380,005                                  | \$431,290            | \$434,615            | 23%, 21%, and 19%; 2018 thru 2020              |
|   |                      |                      |  |                      |                      |  |
| Total Project Cost                        | \$2,974,951          | \$3,377,375          | \$2,032,201                                | \$2,485,050          | \$2,722,061          |  |
| Total Project Revenues                    | \$3,072,329          | \$3,409,860          | \$2,032,201                                | \$2,485,051          | \$2,722,061          |  |
|   | \$97,378             | \$32,485             | \$0  | \$0                  | \$0                  |  |